

Deal Criteria: Seeking Platforms & Add-Ons



\$2 - \$25M of EBITDA Platforms	Buy and build strategy in highly fragmented industries	Founder, family, corporate, institutional sellers
US and Canada based companies	Opportunity for transformational organic and acquisitive growth	Majority control investments

200+

Deals completed by senior deal team

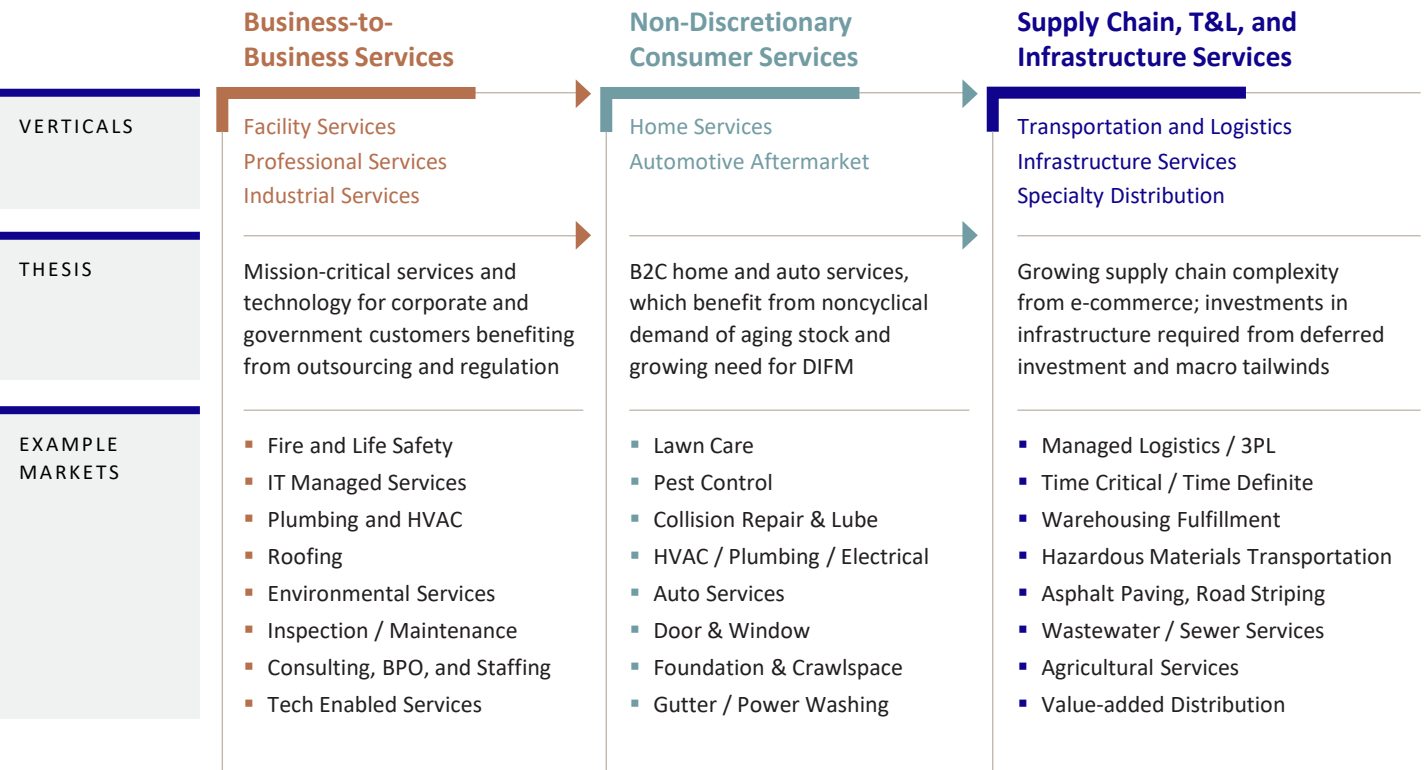
\$400M

Fund I

38+

Years combined PE investment history

Target Verticals in Essential, Non-Discretionary Services



Investment Opportunities Contact

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Senior Deal Team

Jeff Aiello

Co-Founder and Managing Partner

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Co-Founder and Managing Partner

Jordan Prohaska
 Principal

Opportunity Set in Essential, Non-Discretionary Services

Agellus focuses on buy-and-build opportunities within the fragmented end markets of the essential, non-discretionary services middle-market

Essential, non-discretionary services are characterized by recession-resistance, stable margins and long-term, secular macro-drivers

Agellus Thesis

Large fragmented addressable markets possess long runways for continuation of add-on thesis

Benefits of Agellus' Buy-and-Build Strategy

ADD-ON ACQUISITIONS ACCELERATE GROWTH

Capital efficient strategy by utilizing debt financing and alignment via seller roll

Strategy centers around high-velocity M&A to quickly scale platform companies

Fragmented sub-sectors are ripe with M&A opportunities and motivated sellers

SCALE & OPERATIONAL SOPHISTICATION LEADS TO OUTPERFORMANCE

Economies of scale create synergies and sustained margin expansion

Efficient and cost-sensitive integration drives value and often leads to premium at exit

Acquiring geographies and customer bases unlocks cross-selling opportunities

ABILITY TO START SMALL DRIVES VALUE CREATION UPSIDE

Thesis-first strategy leads to proactive platform building

Flexibility to enter a market without a platform and attractive entry valuation

Pre-identified executive talent allows for efficient plan execution

Agellus seeks to build platforms with strategic value and multi-inning investment horizons for the next series of investors

Our Mission

To be the partner of choice in the middle market with our companies, our people, and our investors

Integrity

Agility

Dedication

Cohesion